

Bergen-Berlin-Behavioral-Economics Workshop Program 28 March 2023

University of Potsdam, Campus Griebnitzsee, Haus 1, room H09 (see map)

- From 9:30** **Welcome Coffee**
- 9:55** **Welcome Remarks: Lisa Bruttel**
- 10:00-11:30** **Session 1, Chair Dirk Engelmann**
- 10:00-10:30 Pallavi Prabhakar (NHH): *Can voters' beliefs about state performance be changed? An RCT in India*
- 10:30-11:00 Yiming Liu (WZB/HU): *Gender Gap in Merit-Based College Admissions*
- 11:00-11:30 Catalina Franco (NHH): *Correct answer location affects performance in a high-stakes academic test*
- 11:30-12:00** **Coffee Break**
- 12:00-13:30** **Session 2, Chair Alexander Cappelen**
- 12:00-12:30 Mira Fischer (WZB): *Does the Support for Behavioral Policies Depend on Why They Work? Representative Evidence on the Relevance of Psychological Mechanisms*
- 12:30-13:00 Mathias Ekström (NHH): *The impact of premiums and default deductibles on selection and moral hazard in the car insurance market: Evidence from a randomized field experiment*
- 13:00-13:30 Muhammed Bulutay (TU): *Rebuilding Trust: Correcting Misperceptions of Central Bank Projection Accuracy*
- 13:30-13:45** **General Discussion**
- 13:45-14:30** **Lunch Break**
- 14:30-16:00** **Session 3, Chair Bertil Tungodden**
- 14:30-15:00 Daniel Carvajal (NHH): *The role of social context on prosocial behavior*
- 15:00-15:30 Hande Erkut (WZB): *Why Do People Overwork: Image Concerns or Prosocial Motives?*
- 15:30-16:00 Weijia Wang (NHH): *Let Them Race: The role of beliefs and fairness views on incentivizing others*
- 16:00-16:30** **Coffee Break**
- 16:30-18:00** **Session 4, Chair Dorothea Kübler**
- 16:30-17:00 Piotr Evdokimov (HU): *Cognitive Ability and Perceived Disagreement in Learning*
- 17:00-17:30 Kjetil Bjorvatn (NHH): *Promises to promote honesty: Evidence from Norway and the United States*
- 17:30-18:00 Markus Krecik (FU): *Desire Dynamics: A Theory of (Bounded) Broad Rationality*

18:00-18:15 **General Discussion**

18:15 **Closing remarks: Georg Weizsäcker**

19:00 **Dinner at Labuca Berlin, Grolmanstr. 21 (S-Bahn Savignyplatz)**

Campus III - Griebnitzsee

