

# Recent Advances in the Economics of Philanthropy Workshop June 24-25, 2021

## Thursday, June 24, 2021

Berlin	New York	Sydney	
6.00 pm	12.00 am	2.00 am	Welcome
6.05 pm	12.05 am	2.05 am	<b>Catherine Eckel</b> Using Social Norms to Explain Giving Behavior
6.35 pm	12.35 am	2.35 am	<b>Benjamin M. Marx</b> Can Charitable Appeals Identify and Exploit Belief Heterogeneity?
7.05 pm	1.05 pm	3.05 am	Short break (15 min)
7.20 pm	1.20 pm	3.20 am	<b>Jennifer Mayo</b> Navigating the Notches: Charity Responses to Ratings
7.50 pm	1.50 pm	3.50 am	<b>Johannes Lohse</b> Inter-charity competition under spatial differentiation: Sorting, crowding, and spillovers
8.20 pm	2.20 pm	4.20 am	<b>Mark Andor</b> Warm-Glow versus Cold-Prickle and the Alignment Effect

## Friday, June 25, 2021

Berlin	New York	Sydney	
1.40 pm	7.40 am	9.40 pm	Welcome
1.45 pm	7.45 am	9.45 pm	<b>Yan Chen</b> Virtual Teams for the Gig Economy
2.15 pm	8.15 am	10.15 pm	<b>Michael Price</b> Locus of Control and Prosocial Behavior
2.45 pm	8.45 am	10.45 pm	<b>Maja Adena</b> Does online fundraising increase charitable giving? A nation-wide field experiment on Facebook

Berlin	New York	Sydney	
3.15 pm	9.15 am	11.15 pm	Short break (15 min)
3.30 pm	9.30 am	11.30 pm	<b>Maximilian Späth</b> It's me again... Ask Avoidance and the Dynamics of Charitable Giving
4.00 pm	10.00 am	12.00 pm	<b>Jan Schmitz</b> Does Moral Licensing Matter? Evidence on the Impact of Multiple Opportunities to do Good on Aggregate Pro-social Behavior
4.30 pm	10.30 am	12.30 pm	<b>Johannes Rincke</b> What Drives Overhead Aversion in Charity? Evidence from Field-Experimental Variation in Fundraising Costs
5.00 pm	11.00 am	13.00 pm	Short break (15 min)
5.15 pm	11.15 am	1.15 am	<b>Steffen Huck</b> Charitable giving by the poor. A field experiment in Kyrgyzstan
5.45 pm	11.45 am	1.45 am	<b>Hedieh Tajali</b> Charitable Giving Responses to Education Budgets
6.15 pm	12.15 am	2.15 am	<b>Sören Harrs</b> Self-Signaling and Moral Balancing in Sustainable Behavior
6.45 pm	12.45 am	2.45 am	Short break (15 min)
7.00 pm	1.00 pm	3.00 am	<b>Egon Tripodi</b> Social Recognition: Experimental Evidence from Blood Donors
7.30 pm	1.30 pm	3.30 am	<b>Eugen Dimant</b> Social Proximity and the Erosion of Norm Compliance
8.00 pm	2.00 pm	4.00 am	<b>Julian Harke</b> COVID-19 and pro-sociality: the effect of pandemic severity and increased pandemic awareness on charitable giving