

## Programm of

### „Berlin Behavioral Economics Workshop“ September 5, 2016

**TU: Hardenbergstraße 16-18, 10623 Berlin,  
Room HBS 010**

<b>10.00-10.30</b>	Lisa Bruttel: "Getting a Yes. An Experiment on the Power of Asking"
<b>10.30-11.00</b>	Kathleen Ngangoué: tba
<b>11.00-11.30</b>	<i>Coffee Break</i>
<b>11.30-12.00</b>	Jana Friedrichsen: "Who cares about social image?"
<b>12.00-12.30</b>	Christian Traxler: tba
<b>12.30-13.45</b>	<i>Lunch</i>
<b>13.45-14.15</b>	Wasilios Hariskos: "A heuristic theory of other-regarding preferences"
<b>14.15-14.45</b>	Dirk Engelmann: "Student Performance and Loss Aversion"
<b>14.45-15.15</b>	Antonia Grohmann: "Decomposing the Gender Gap in Financial Literacy. Evidence from"
<b>15.15-15.45</b>	<i>Coffee Break</i>
<b>15.45-16.15</b>	Ferdinand Vieider: "Take your chance or take your time: Estimating a Generalized Disc"
<b>16.15-16.45</b>	Ciril Bosch: "Playing against self: the one player guessing game"
<b>16.45-17.15</b>	Ulrich Schneider: "Time Preferences and Female Labor Supply"
<b>18.00</b>	<i>Workshop Dinner</i>

Hosted by the TU (Radosveta Ivanova-Stenzel)