

Preliminary Program of the Workshop on

## "Berlin Behavioral Economics Workshop"

March 11, 2014

Hosted and organized by the WZB

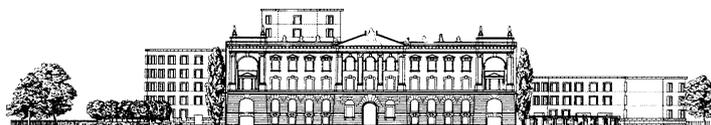
Organizers:

Paul Heidhues (ESMT), Frank Heinemann (TU Berlin), Steffen Huck  
(WZB & UCL), Radosveta Ivanova-Stenzel (TU Berlin), Dorothea Kübler  
(WZB & TU Berlin), Georg Weizsäcker (HU Berlin)

### Tuesday, March 11, 2014

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|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09.00 – 09.30 | <b>Welcome coffee</b>                                                                                                                                            |
| 09.30-10.15   | <b>Ferdinand M. Vieider</b> (WZB)<br>Common Components of Risk and Uncertainty Attitudes across<br>Contexts and Domains                                          |
| 10.15-11.00   | <b>Georg Weizsäcker</b> (HU Berlin)<br>The Portfolio Choice Problem in Germany                                                                                   |
| 11.00– 11.15  | <i>Coffee Break</i>                                                                                                                                              |
| 11.15-12.00   | <b>Justin Valasek</b> (WZB)<br>Reforming an Institutional Culture of Corruption                                                                                  |
| 12.00-12.45   | <b>Roel van Veldhuizen</b> (WZB) with Uri Gneezy and Silvia Saccardo<br>Bribery: Greed versus Reciprocity                                                        |
| 12.45 – 13.45 | <i>Lunch</i>                                                                                                                                                     |
| 13.45-14.30   | <b>Paul Heidhues</b> (ESMT)<br>Naivete-Based Contract Offers                                                                                                     |
| 14.30-15.15   | <b>Rajshri Jayaraman</b> (ESMT) with Steffen Altmann, Armin Falk<br>and Paul Heidhues<br>Defaults and Donations: Evidence from a Large-Scale<br>Field Experiment |



- 15.15– 15.30 *Coffee Break*
- 15.30–16.15 **Tobias König** (WZB)  
Relative Consumption and Public Provision of Private Goods
- 16.15–17.00 **Dorothea Kübler** (WZB)  
Privacy Choices
- 18.30 **Workshop Dinner at Tea House Chén Chè**, Rosenthaler Str. 13  
(U Moritzplatz, Tram 12)

